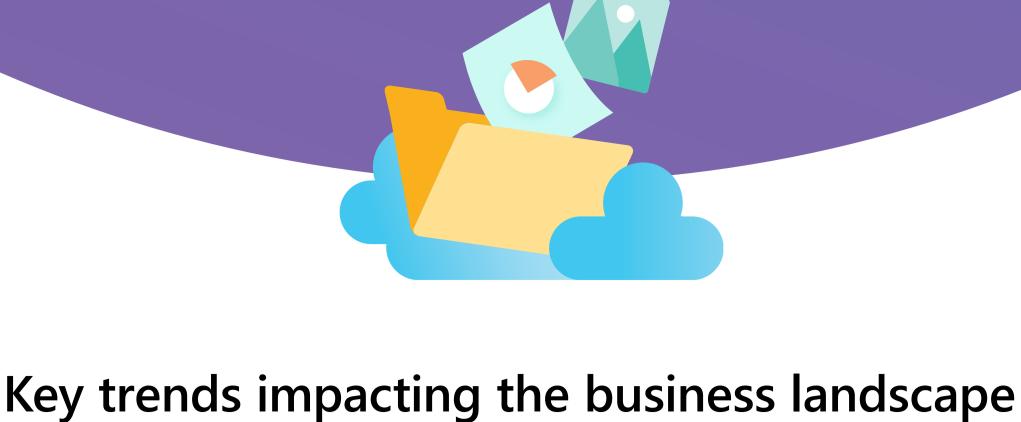
Do more with less with the Microsoft Cloud

Seven ways to maximize the value of your technology investments

Leaders are looking for solutions to give their businesses more agility, more productivity, and more time to focus on what matters. Learn how the Microsoft Cloud can help you increase impact and reduce costs in the face of a rapidly changing world.





Widespread macroeconomic uncertainty

Increasingly sophisticated cyberthreats

Evolving hybrid work needs

Expanding IT perimeter

Changing customer expectations

New data protection regulations

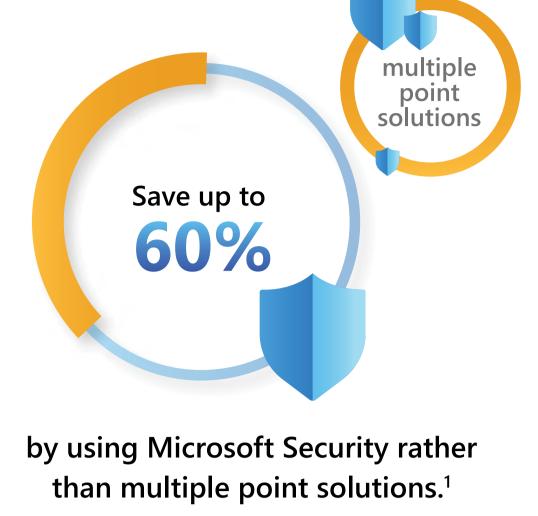
Resource constraints

01

Help protect everyone, everywhere with

Get comprehensive security

Microsoft Security. Eliminate gaps and get the simplified, comprehensive protection and expertise you need to innovate and grow in a changing world. Learn more



Microsoft 365 saves you more than compared with a patchwork of point solutions.2

Empower a digitally connected workforce

02

Simplify IT management and reduce costs with Microsoft 365—the cloud-first platform

for all the ways people work today. Learn more >

Azure SQL Managed

Instance is up to

Unlock value with

Move beyond the integration tax that comes with point solutions. Azure

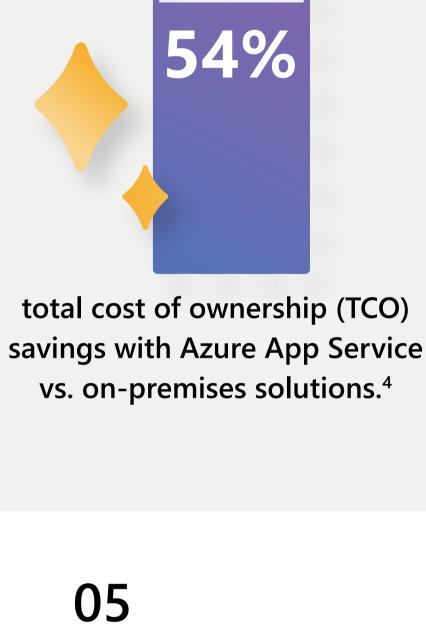
data and AI

data & AI platform that supports hybrid and multicloud solutions. Learn more >

provides a unified, secure, and governed

Xfaster and 90 percent less expensive than the leading competitor.³

Achieve up to



Migrate to the cloud and optimize investments

04

Modernize fast and gain efficiencies with limited resources by bringing your solutions to the Azure App Service—a fully-managed platform

Modernize your

app experiences

experiences. Learn more >

Windows Server and SQL Server

on Azure VMs are up to

for creating resilient web and mobile

Improve time-to-value and reduce costs with the most complete tech stack, from

run any workload on Azure with more agility, resiliency, and security.

investments, innovate on your terms, and

cloud to edge. Maximize your existing

Learn more **PG&E** and Cognizant saved

75,000 work hours

using Microsoft Power

Expand your capabilities

Deliver greater operational efficiency

and breakthrough customer experiences

with Microsoft Dynamics 365. Connect

people, data, and processes across the

Platform, and they expect to

save a further 645,000 hours.6

\$ Windows Server & Competitors **SLQ Server** 80 percent less expensive than the competition.⁵ 06

with Microsoft Power Platform.

Move your

business forward

and more cost-effective

Enable more technical capacity

development by empowering

everyone across the organization

Learn more

Save up to **50%**

a major

competitor

compared with similar solutions from a major competitor. 7

organization.

Learn more

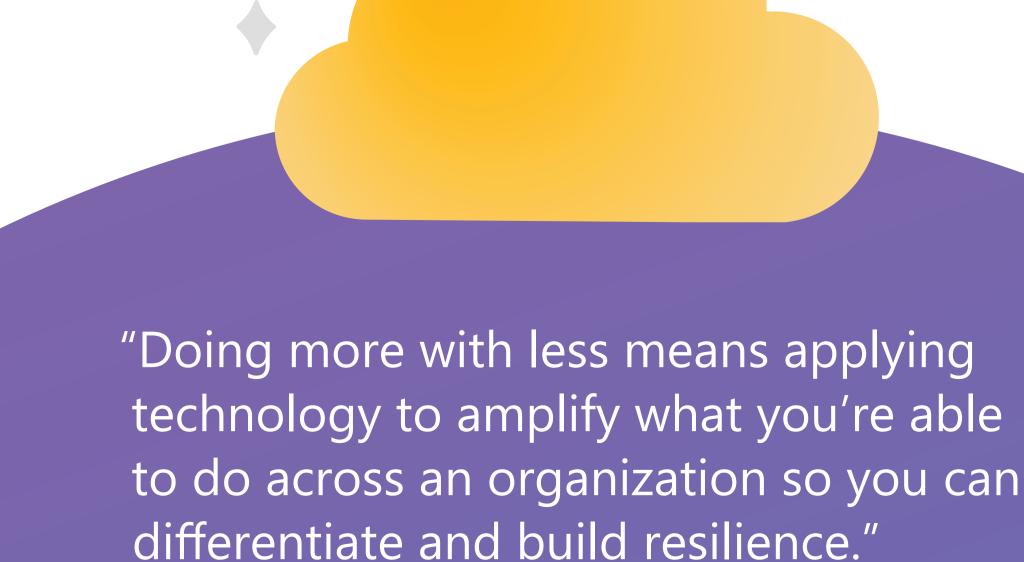
comprehensive cloud

As business leaders look to invest in their short- and longterm success—beyond digital transformation and toward digital perseverance—they'll need a trusted technology partner. A partner that can take them from one-off solutions to an integrated cloud capable of driving meaningful business outcomes. When combined, Microsoft's industry-leading solutions enable unmatched integration, speed, security, and productivity. That's the power of the Microsoft Cloud.

Achieve more with the most trusted and



Learn more



— Satya Nadella, Chairman and CEO, Microsoft

- Savings based on publicly available estimated pricing for other vendor solutions and Web Direct/Base
- price shown for Microsoft offerings. Based on publicly available list prices of point solutions for identity and access, content and productivity, chat and collaboration, and meetings, vs. comparable Microsoft 365 solutions.
- Price-performance claims based on data from a study commissioned by Microsoft and conducted Principled Technologies, April 2022.
- Michael Delzer, KK Verma, and Evan Chisholm, Costs and Benefits of .NET Application Migration to the *Cloud v2.0*, Gigaom.com, Apr 12, 2022. ⁵ Microsoft, "Pay Less with Azure," Microsoft.com, June 4, 2021.

websites. Microsoft internal research, September 2022.

⁶ "Cognizant Case Study," Microsoft.com, accessed September 1, 2022. ⁷ Savings estimated based on US pricing for Salesforce and Microsoft offerings as published on their