

Cybersecurity Awareness Month

Protect Your Business with Point Alliance

Solutions for **Success**



POINT ALLIANCE

Presentation Overview

- About Point Alliance
- Recent Cyber Attacks
- Importance of Cybersecurity
- Why Microsoft Cloud?
- The Three Pillars of Cybersecurity
- Staying Secure at Work and Home:
Best Practices for All
- Assessment Offerings
- Next Steps



Jonathan Hamilton

- **President**, Point Alliance
- jonathan.hamilton@pointalliance.com
- [linkedin.com/in/jonathandavidhamilton](https://www.linkedin.com/in/jonathandavidhamilton)



John Zarei

- **CEO**, Point Alliance
- john.zarei@pointalliance.com
- [linkedin.com/in/johnzarei](https://www.linkedin.com/in/johnzarei)



Point Alliance

- Microsoft Solutions Partner w/**Security & Modern Work** Designations
- Microsoft Gold Partner with **11 Competencies** (legacy)
- **100%** Microsoft Certified Team
- pointalliance.com/companyprofile



Every year the number of attacks increases, and adversaries develop new methods of evading detection.



Increase in Cyberattacks: In 2023, there were 2,365 cyberattacks, affecting over 343 million victims



Evolving Threats: Cyber adversaries are increasingly using sophisticated techniques like advanced phishing campaigns and deepfakes



Email as a Common Vector: Around 35% of malware was delivered via email in 2023, making it the most common vector for malware



Cost of Data Breaches: The average cost of a data breach worldwide was \$4.88 million in 2024

Why Companies with Security Concerns Should Choose Microsoft Cloud?



Comprehensive Security Features

Antiphishing, Antispam, and Antimalware: Built-in protection against common threats

Advanced Threat Protection**: Real-time threat detection and response capabilities



Data Protection and Compliance:

Encryption: Protects data both in transit and at rest

Data Loss Prevention (DLP): Prevents accidental sharing of sensitive information

Compliance Manager: Helps manage and meet regulatory requirements



Seamless Integration:

Unified Management: Centralized management of security policies and configurations

Integration with Microsoft 365 Apps: Enhances productivity while maintaining security



Scalability and Flexibility:

Supports Both SMBs and Enterprises: Tailored solutions for businesses of all sizes

BYOD Support: Securely manage both corporate and personal devices



Proactive Security Measures:

Regular Security Updates: Continuous improvements and updates to security features

AI and Machine Learning: Utilizes advanced technologies to detect and mitigate threats

65 trillion
signals synthesized

That is over 750 million signals per second, synthesized using sophisticated data analytics and AI algorithms to understand and protect against digital threats and criminal cyberactivity.



10,000+
security and threat
intelligence experts

10,000+ engineers, researchers, data scientists, cybersecurity experts, threat hunters, geopolitical analysts, investigators, and frontline responders across the globe.



4,000
attacks blocked
per second

4,000 identity authentication threats blocked per second.



15,000+
partners

15,000 + partners with specialized solutions in our security ecosystem, who increase cyber resilience for our customers.



300+
threat actors
tracked

Microsoft Threat Intelligence has grown to track more than 300 unique threat actors, including 160 nation-state actors, 50 ransomware groups, and hundreds of others.



100,000+
domains removed

100,000+ domains utilized by cybercriminals, including over 600 employed by nation-state threat actors, have been removed (all time).



135 million
managed devices

135 million managed devices providing security and threat landscape insights.



Microsoft Bragging Right...



Microsoft recognized for seventh year in Access Management



The Forrester Wave™: Endpoint Security, Q4 2023



Gartner® Magic Quadrant™ for Endpoint Protection Platforms



The Forrester Wave™: Zero Trust Platform Providers



Industry-leading managed detection and response



Ranked #1 for 2022 market share in corporate endpoint security

The Three Pillars of Cybersecurity: Technology, Processes and People

An effective cybersecurity program includes **technology** solutions, **processes**, and **people** that together reduce the risk of business disruption, financial loss, and reputational damage from an attack.

Technology



Intune and Endpoint Management: Point Alliance helps you leverage Microsoft Intune to manage and secure all your endpoints (laptops, mobile devices, etc.). This ensures that devices accessing your network are compliant with security policies and reduces the risk of data breaches.



Cost-Effective Security Solutions: We implement essential security tools like firewalls, antivirus software, and spam filters designed for SMBs to protect your business without excessive cost.



Multi-Factor Authentication (MFA) Setup: We simplify the deployment of MFA across your key systems, adding an extra layer of security without disrupting daily operations.



Data Backup and Recovery: Our team sets up automated, secure backup solutions that protect your critical data both on-premises and in the cloud.



Continuous Monitoring and Alerts: Point Alliance offers affordable endpoint monitoring tools that provide real-time alerts for suspicious activity, enabling quick, proactive action.

Processes

Incident Response Planning: Point Alliance will collaborate with you to create a streamlined incident response plan, ensuring rapid action and minimal disruption in case of an attack.

01

Policy Audits and Updates: We regularly audit and update your security policies, making sure they align with industry standards and regulatory compliance.

02

Affordable Risk Assessments: We provide risk assessments that fit your budget, helping you identify and mitigate vulnerabilities in your business.

03

Patch Management Services: Our managed patching services keep your software and systems up to date, reducing exposure to known vulnerabilities.

People



Tailored Employee Training: Point Alliance offers customized cybersecurity training programs for SMBs, ensuring employees understand threats and adopt best practices without complexity.



Access Control Solutions: We help set up role-based access controls, ensuring employees only have access to the systems and data relevant to their roles.



Promoting a Security-First Culture: Our team helps foster a security-conscious environment, with clear protocols and easy reporting mechanisms for suspicious activity.

Staying Secure at Work and Home: Best Practices for All

The Threat Landscape



DIGITAL



IN-PERSON



PHONE

Common Traits of Phishing

Asking for
Personal Info.

Inconsistencies
in Links

Unrealistic
Threats

Generic
Greetings

A Sense of
Urgency

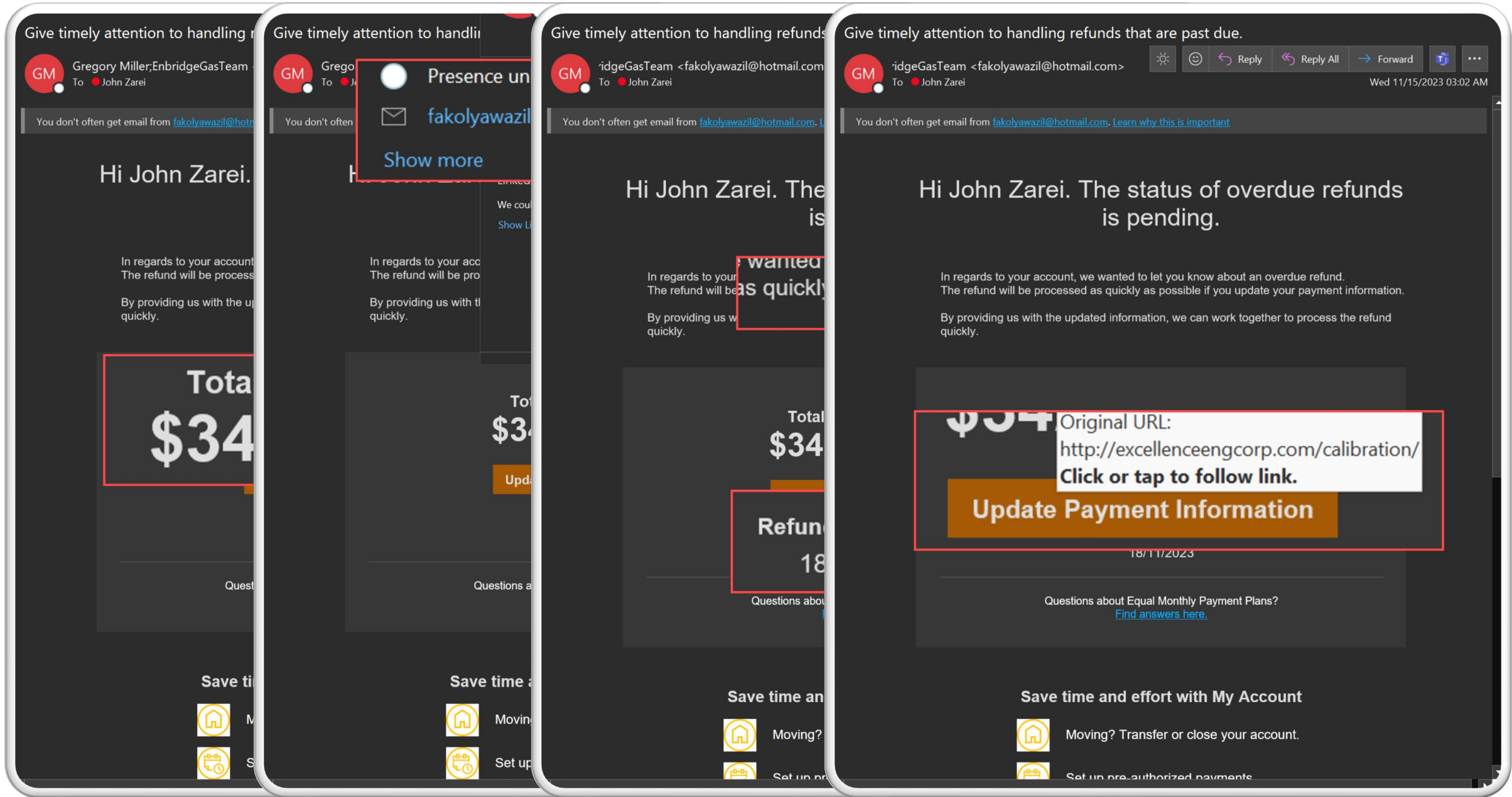
You're Asked to
Send Money

Too Good to be
True

Poor Spelling &
Grammar

Suspicious
Attachments

From
Government
Agency

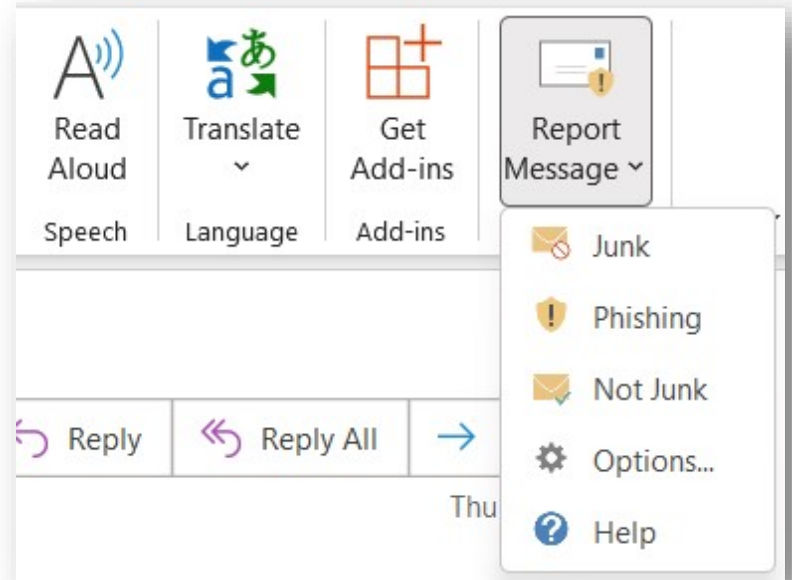


Use the Outlook Report Message

Report suspicious messages to Microsoft as well as manage how your Microsoft 365 email account treats these messages.

Messages that your Microsoft 365 email account marks as junk are automatically moved to your Junk Email folder.

If you choose Junk, Phishing, or Not Junk, you'll have the option to send a copy of the message to Microsoft, along with your classification of the message.



Securing the sign-in process

One of the most important ways to ensure the safety of your online accounts is to keep your sign-in process secure.



Create strong passwords



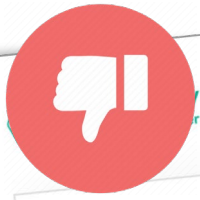
Keep passwords secure

Create strong passwords

Hackers don't break in; they sign-in. If you use passwords as part of your sign-in process, you'll need to make sure they are as strong as possible.

Strong passwords are:

- At least 12 characters long (but 14 or more is better)
- A combination of uppercase letters, lowercase letters, numbers, and symbols
- Not a word that can be found in a dictionary or the name of a person, character, product, or organization
- Significantly different from your previous passwords
- Easy for you to remember but difficult for others to guess



🇬🇧 EN ▾ FAQ

Mydogisbobby



Time for a password change!

- Your password is easily crackable.
- ⚠️ Frequently used words
- Your password does not appear in any databases of leaked passwords



This password can be cracked faster than the time it takes to get back from a short walk



🇬🇧 EN ▾ FAQ

Mydogisbobbyfromtoronto



Nice password!

- Your password is hack-resistant.
- Your password does not appear in any databases of leaked passwords

Your password will be bruteforced with an average home computer in approximately...

3225 centuries



🇬🇧 EN ▾ FAQ

Mydogisbobbyfromtoronto2023!!



Nice password!

- Your password is hack-resistant.
- Your password does not appear in any databases of leaked passwords

Your password will be bruteforced with an average home computer in approximately...

10000+ centuries



Keep passwords secure

Once you've created strong passwords that hackers can't crack, you must keep them secure. If they can't break your passwords, criminals will try to trick you into revealing them.

To keep your passwords as safe as possible, follow these guidelines:

- ✓ Don't share a password with anyone—not even a friend or family member
- ✓ Never send a password by email, instant message, or any other means of communication that is not reliably secure
- ✓ Never re-use the same password—all your passwords should be unique
- ✓ Always access websites using trusted links
- ✓ Don't hesitate to change passwords immediately on accounts you suspect may have been compromised

Tell-tale signs of a Tech support scam



You get an unexpected call from someone claiming to be tech support (Be aware! Some scammers have tools to generate fake Caller IDs).



You get an error message asking you to call a number urgently.



Your tech support contact asks you to pay them to fix your “problems” with cryptocurrency or gift cards.



Your support technician asks you to download software from an email or third-party website.



Tech support asks you for your password or other private, sensitive data.

Working more securely while travelling

There's a lot of good advice out there about picking a space that's ergonomically comfortable, and where you can minimize distraction, **but there are some security considerations as well.**



Working more securely while travelling



Pick a space that's private. Select a place where people can't "shoulder surf"; look over your shoulder at what's on your screen.



If you're having conference calls or video meetings, be aware of whether other people might be able to eavesdrop, even inadvertently. Even if (sometimes especially if) you're wearing headphones. Other people may still be able to hear your voice when you speak.



Don't allow others to use your work devices. If you have to walk away from your device, lock your device to prevent others from seeing what you're working on. Press Windows logo key + L on a Windows device, to quickly lock your screen.



Only use encrypted Wi-Fi for business. Wi-Fi encrypted with WPA-2 is more secure than Wi-Fi that is open for all to access.



Avoid using free charging stations in airports, hotels or shopping centers. Bad actors have figured out ways to use public USB ports to introduce malware and monitoring software onto devices. Carry your own charger and USB cord and use an electrical outlet instead.

Assessment Offerings



Microsoft 365 Security
Assessment



Microsoft 365 Copilot
Readiness Assessment



Microsoft 365 Tenant
Assessment

Next Steps



Microsoft 365 Tenant Security Review & Risk Assessment



User Access Security & Privileged Access Management



Data Security Audit & Insights



Multi-platform Device Management Strategy



Licensing Utilization Optimization



Cloud Backup Strategy for Data Protection & Recovery



Staff Cybersecurity Training & Awareness Planning

Resources



[1ty.me - One Time Self Destructing Links For Sharing Sensitive Information](https://1ty.me)



[Norton Password Generator](#)



[CYBER.ORG - Test the Strength of Your Passwords](https://www.cyber.org)



[Have I Been Pwned: Check if your email has been compromised in a data breach](#)

Questions?

